

As a product expert, you are the contact person for technical as well as conceptual issues and the driving force within sales. You will work with various corporate divisions - Sales, Support & Development together. Flexible structures, flat hierarchies, excellent development possibilities and advancement opportunities in a growing international environment - that's what Synology stands for!

What we offer:

- A workplace situated in Düsseldorf
- Interesting and versatile activities in flexible structures and flat hierarchies
- Initial onboarding & regular trainings at Synology GmbH Düsseldorf
- Friendly corporate culture and a pleasant working environment
- Unlimited full-time job with reasonable compensation
- Bright and modern equipped workplaces in a central location in the heart of Dusseldorf
- Additional perks, like fresh fruit and veg, drinks and regular employee events
- Mobility allowance or free employee parking lot

Your professional and personal requirements:

- University degree in economics or computer science or comparable educational background
- Native language skills in Czech or Slovak & strong communication skills in English are mandatory, German is a plus.
- Passion for IT and willingness to learn new technologies
- Strong analytical skills
- Self-responsibility and a strong strategic mindset
- Knowledge of networking/ servers/ storage
- Customer and target focus
- Good presentation, communication and networking skills
- Relevant professional experience in the field of sales as well as in the management of a partner network is appreciated
- Willingness to move to Düsseldorf, Germany

Your area of responsibility would include:

- Project business development and distributor network management
- Cooperation on strategic sales activities
- Assist, prepare and conduct presentations and trainings for business partners and consult our customers on product capabilities and solutions
- Plan and attend events alone or together with the Czech-based Key Account Manager
- Permanent market monitoring and development of approaches to drive the local sales

As the market leader in the field of NAS servers, routers and video surveillance, Synology GmbH has been inspiring millions of customers worldwide with innovative and versatile IT solutions since 2011.

We live the passion for IT and a handson mentality. By taking care of markets in Central and Eastern Europe, we combine 14 nationalities in a international and dynamic team in the Düsseldorf subsidiary – become part of it and apply today!



Contact

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